A6325-1

Manufacturing REPORT

Manufactured Housing Institute
1745 JEFFERSON DAVIS HIGHWAY, ARLINGTON, VIRGINIA 22202

February, 1985

Manufacturers shipped 19,669 mobile/manufactured homes to retail sales locations and permanent sites during February, 1985. This was down 11% from the 22,199 homes shipped in February, 1984.

DATA SOURCE: National Conference of States on Building Codes and Standards, Inc.

For further information, call (703) 979-6620

MOBILE/MANUFACTURED HOME PRODUCTION

	EACH MONTH 1984	1985	% CHANGE		CUMULATIVE FOR YEAR 1984	1985	% CHANGE
JANUARY	19,981	18,578	-7%	JANUARY	19,981	18,578	-7%
FEBRUARY	22,158	19,655	-11%	JAN-FEB	42,139	38,233	-9%
MARCH	25,502			JAN-MAR	67,641		
APRIL	25,793			JAN-APR	93,434		
MAY	28,934			JAN-MAY	122,368		
JUNE	27,743			JAN-JUNE	150,111		
JULY	24,519			JAN-JULY	174,630		
AUGUST	29,977			JAN-AUG	204,607		
SEPTEMBER	24,346			JAN-SEPT	228,953		
OCTOBER	27,652			JAN-OCT	256,605		
NOVEMBER	21,821			JAN-NOV	278,426		
DECEMBER	16,587			JAN-DEC	295,013		

ESTIMATED MOBILE/MANUFACTURED HOME SHIPMENTS*

	EACH MONTH 1984	1985	% CHANGE		CUMULATIVE FOR YEAR 1984	1985	% CHANGE
JANUARY	19,790	18,397	-7%	JANUARY	19,790	18,397	-7%
FEBRUARY	22,199	19,669	-11%	JAN-FEB	41,989	38,066	-9%
MARCH	25,585			JAN-MAR	67,574		
APRIL	26,041			JAN-APR	93,615		
MAY	28,943			JAN-MAY	122,558		
JUNE	27,727			JAN-JUNE	150,285		
JULY	24,510			JAN-JULY	174,795		
AUGUST	29,846			JAN-AUG	204,641		
SEPTEMBER	24,429			JAN-SEPT	229,070		
OCTOBER	27,447			JAN-OCT	256,517		
NOVEMBER	21,928			JAN-NOV	278,445		
DECEMBER	16,548			JAN-DEC	294,993		

*ESTIMATED MONTHLY SHIPMENT FIGURES ARE COMPUTED BY MHI FROM NCSBCS DATA. IN MAKING THE COMPUTATION, IT IS ASSUMED THAT ALL MONTH-END DESTINATION PENDING ITEMS REPRESENT FINISHED HOME INVENTORY AND THAT ALL INVENTORY IS SHIPPED DURING THE FOLLOWING MONTH.

MANUFACTURER INVENTORY

	AS A PERCENTAGE OF SAME MONTH PRODUCTION 1984	1985		HOMES IN INVENTORY 1984	1985
JANUARY	4.6%	5.0%	JANUARY	926	936
FEBRUARY	4.0%	4.7%	FEBRUARY	885	922
MARCH	3.1%		MARCH	802	
APRIL	2.1%		APRIL	554	
MAY	1.9%		MAY	545	
JUNE	2.0%		JUNE	561	
JULY	2.3%		JULY	570	
AUGUST	2.3%		AUGUST	701	
SEPTEMBER	2.5%		SEPTEMBER	618	
OCTOBER	3.0%		OCTOBER	823	
NOVEMBER	3.3%		NOVEMBER	716	
DECEMBER	4.6%		DECEMBER	755	

MOBILE/MANUFACTURED HOME PRODUCTION

	FEBRUARY			YEAR-TO-DATE		
	1984	1985	% CHANGE	1984	1985	% CHANGE
NORTHEAST	902	850	-6%	1,610	1,494	-7%
CONNECTICUT	0	0	0%	0	0	0%
MAINE *	*	*	---	*	*	---
MASSACHUSETTS	0	0	0%	0	0	0%
NEW HAMPSHIRE *	*	*	---	*	*	---
NEW JERSEY	0	0	0%	0	0	0%
NEW YORK *	*	*	---	*	*	---
PENNSYLVANIA	902	850	-6%	1,610	1,494	-7%
RHODE ISLAND	0	0	0%	0	0	0%
VERMONT *	*	*	---	*	*	---
EAST NORTH CENTRAL	2,065	1,641	-21%	3,508	2,967	-15%
ILLINOIS *	*	*	---	*	*	---
INDIANA	1,555	1,342	-14%	2,737	2,481	-9%
MICHIGAN *	*	*	---	*	*	---
OHIO	252	178	-29%	365	285	-22%
WISCONSIN	258	121	-53%	406	201	-50%
WEST NORTH CENTRAL	1,082	845	-22%	1,831	1,422	-22%
IOWA *	*	*	---	*	*	---
KANSAS	460	379	-18%	767	616	-20%
MINNESOTA	221	195	-12%	349	303	-13%
MISSOURI	105	102	-3%	170	159	-6%
NEBRASKA	296	169	-43%	545	344	-37%
NORTH DAKOTA	0	0	0%	0	0	0%
SOUTH DAKOTA *	*	*	---	*	*	---
SOUTH ATLANTIC	8,104	7,891	-3%	16,320	15,790	-3%
DELAWARE	0	0	0%	0	0	0%
FLORIDA	1,980	1,584	-20%	4,191	3,361	-20%
GEORGIA	3,622	3,802	+5%	7,150	7,452	+4%
MARYLAND *	*	*	---	*	*	---
NORTH CAROLINA	2,080	2,238	+8%	4,172	4,434	+6%
SOUTH CAROLINA *	*	*	---	*	*	---
VIRGINIA	422	267	-37%	807	543	-33%
WEST VIRGINIA	0	0	0%	0	0	0%
SOUTH CENTRAL	6,852	6,006	-12%	12,973	11,689	-10%
ALABAMA	1,677	1,573	-6%	2,970	3,033	+2%
ARKANSAS	191	141	-26%	382	279	-27%
KENTUCKY *	*	*	---	*	*	---
LOUISIANA	242	106	-56%	465	242	-48%
MISSISSIPPI	689	529	-23%	1,220	1,023	-16%
OKLAHOMA	48	42	-12%	107	92	-14%
TENNESSEE	814	798	-2%	1,537	1,502	-2%
TEXAS	3,191	2,817	-12%	6,292	5,518	-12%

MOBILE/MANUFACTURED HOME PRODUCTION

	FEBRUARY			YEAR-TO-DATE		
	1984	1985	% CHANGE	1984	1985	% CHANGE
MOUNTAIN	1,014	720	-29%	1,914	1,514	-21%
ARIZONA	566	386	-32%	1,091	835	-23%
COLORADO	98	72	-27%	171	126	-26%
IDAHO	350	262	-25%	652	553	-15%
MONTANA *	*	*	---	*	*	---
NEVADA	0	0	0%	0	0	0%
NEW MEXICO	0	0	0%	0	0	0%
UTAH *	*	*	---	*	*	---
WYOMING *	*	*	---	*	*	---
PACIFIC	1,739	1,420	-18%	3,304	2,798	-15%
CALIFORNIA	1,165	922	-21%	2,246	1,847	-18%
OREGON	500	418	-16%	922	800	-13%
WASHINGTON	74	80	+8%	136	151	+11%
ALASKA *	*	*	---	*	*	---
HAWAII	0	0	0%	0	0	0%
OTHER (CANADA)	0	0	0%	0	0	0%
STATES WITH*	400	282	-29%	679	559	-18%
TOTAL PRODUCTION	22,158	19,655	-11%	42,139	38,233	-9%

*THESE STATES HAVE LESS THAN THREE MANUFACTURERS, FIGURES ARE AGGREGATED ON FIRST LINE ABOVE TOTALS TO PROTECT PROPRIETARY INFORMATION.

NOTE: ON A MONTHLY BASIS, STATES WITH LOW LEVELS OF PRODUCTION AND SHIPMENT ACTIVITY ARE NOT NECESSARILY COMPARABLE AND OFTEN RESULT IN VARIANCES OF GREATER THAN 100%. PERCENTAGE VARIANCES HAVE BEEN MARKED NM, NOT MEANINGFUL, IN THESE CASES.

MOBILE/MANUFACTURED HOME SHIPMENTS

	FEBRUARY			YEAR-TO-DATE		
	1984	1985	% CHANGE	1984	1985	% CHANGE
NORTHEAST	993	880	-11%	1,750	1,639	-6%
CONNECTICUT	16	18	+13%	26	35	+35%
MAINE	65	69	+6%	123	105	-15%
MASSACHUSETTS	40	32	-20%	65	76	+17%
NEW HAMPSHIRE	45	47	+4%	87	97	+11%
NEW JERSEY	43	34	-21%	75	76	+1%
NEW YORK	327	347	+6%	572	592	+3%
PENNSYLVANIA	415	303	-27%	733	614	-16%
RHODE ISLAND	7	12	+71%	12	15	+25%
VERMONT	35	18	-49%	57	29	-49%

MOBILE/MANUFACTURED HOME SHIPMENTS

	FEBRUARY			YEAR-TO-DATE		
	1984	1985	% CHANGE	1984	1985	% CHANGE
EAST NORTH CENTRAL	1,482	1,279	-14%	2,527	2,299	-9%
ILLINOIS	248	223	-10%	457	352	-23%
INDIANA	291	231	-21%	504	458	-9%
MICHIGAN	374	381	+2%	610	703	+15%
OHIO	355	337	-5%	621	621	+0%
WISCONSIN	214	107	-50%	335	165	-51%
WEST NORTH CENTRAL	949	742	-22%	1,510	1,246	-17%
IOWA	62	25	-60%	99	45	-55%
KANSAS	201	168	-16%	343	287	-16%
MINNESOTA	155	110	-29%	228	173	-24%
MISSOURI	358	310	-13%	570	536	-6%
NEBRASKA	67	37	-45%	93	66	-29%
NORTH DAKOTA	47	40	-15%	73	62	-15%
SOUTH DAKOTA	59	52	-12%	104	77	-26%
SOUTH ATLANTIC	7,863	7,784	-1%	15,823	15,387	-3%
DELAWARE	181	234	+29%	334	374	+12%
FLORIDA	2,526	2,593	+3%	5,388	5,197	-4%
GEORGIA	1,399	1,537	+10%	2,604	3,076	+18%
MARYLAND	101	50	-50%	199	99	-50%
NORTH CAROLINA	1,853	1,743	-6%	3,720	3,485	-6%
SOUTH CAROLINA	1,081	1,101	+2%	2,247	2,136	-5%
VIRGINIA	462	381	-18%	925	751	-19%
WEST VIRGINIA	260	145	-44%	406	269	-34%
SOUTH CENTRAL	6,802	5,515	-19%	12,703	10,772	-15%
ALABAMA	762	798	+5%	1,388	1,526	+10%
ARKANSAS	478	306	-36%	770	583	-24%
KENTUCKY	373	278	-25%	633	513	-19%
LOUISIANA	949	608	-36%	1,792	1,232	-31%
MISSISSIPPI	457	356	-22%	825	633	-23%
OKLAHOMA	545	373	-32%	1,023	739	-28%
TENNESSEE	417	409	-2%	736	802	+9%
TEXAS	2,821	2,387	-15%	5,536	4,744	-14%
MOUNTAIN	1,621	1,234	-24%	3,094	2,472	-20%
ARIZONA	650	468	-28%	1,262	995	-21%
COLORADO	123	92	-25%	221	156	-29%
IDAHO	108	75	-31%	183	183	+0%
MONTANA	106	52	-51%	164	111	-32%
NEVADA	163	122	-25%	326	215	-34%
NEW MEXICO	352	314	-11%	697	593	-15%
UTAH	63	58	-8%	151	119	-21%
WYOMING	56	53	-5%	90	100	+11%
PACIFIC	1,541	1,286	-17%	2,887	2,544	-12%
CALIFORNIA	926	744	-20%	1,757	1,504	-14%
OREGON	196	159	-19%	370	316	-15%
WASHINGTON	419	383	-9%	760	724	-5%

MOBILE/MANUFACTURED HOME SHIPMENTS

	FEBRUARY			YEAR-TO-DATE		
	1984	1985	% CHANGE	1984	1985	% CHANGE
ALASKA	22	13	-41%	34	16	-53%
HAWAII	0	0	0%	0	0	0%
D.C. & U.S. TERR.	0	0	0%	0	0	0%
CUMULATIVE BEGINNING INVENTORY	926	936		1,661	1,691	
GOVT. EXPORT	0	0		0	0	
TOTAL SHIPMENTS	22,199	19,669	-11%	41,989	38,066	-9%

NOTE: ON A MONTHLY BASIS, STATES WITH LOW LEVELS OF PRODUCTION AND SHIPMENT ACTIVITY ARE NOT NECESSARILY COMPARABLE AND OFTEN RESULT IN VARIANCES OF GREATER THAN 100%. PERCENTAGE VARIANCES HAVE BEEN MARKED NM, NOT MEANINGFUL, IN THESE CASES.

CUMULATIVE BEGINNING INVENTORY--BEGINNING INVENTORY ACCUMULATES AND MUST BE ADDED TO TOTAL SHIPMENTS ON A MONTHLY AND YEAR-TO-DATE BASIS. THE DATA SOURCE, NCSBCS, DOES NOT ACCOUNT FOR THE ULTIMATE DESTINATION OF INVENTORY (DESTINATION PENDING) ITEMS ON A MONTHLY BASIS. ON A PERIODIC BASIS, OTHER THAN MONTHLY, NCSBCS WILL DETERMINE THE DESTINATION OF INVENTORY.

YEAR-TO-DATE 1985 PRODUCT MIX

	JAN-FEB SHIPMENTS			JAN-FEB PRODUCTION		
	SINGLE-SECTION	MULTI-SECTION	TOTAL SHIPMENTS	SINGLE-SECTION	MULTI-SECTION	TOTAL PRODUCTION
NORTHEAST	1,315	324	1,639	1,204	290	1,494
	80%	20%	100%	81%	19%	100%
CONNECTICUT	29	6	35	0	0	0
MAINE *	100	5	105	*	*	*
MASSACHUSETTS	41	35	76	0	0	0
NEW HAMPSHIRE *	87	10	97	*	*	*
NEW JERSEY	48	28	76	0	0	0
NEW YORK *	464	128	592	*	*	*
PENNSYLVANIA	507	107	614	1,204	290	1,494
RHODE ISLAND	12	3	15	0	0	0
VERMONT *	27	2	29	*	*	*
EAST NORTH CENTRAL	1,803	496	2,299	2,360	607	2,967
	78%	22%	100%	80%	20%	100%
ILLINOIS *	267	85	352	*	*	*
INDIANA	351	107	458	1,921	560	2,481
MICHIGAN *	551	152	703	*	*	*
OHIO	486	135	621	263	22	285
WISCONSIN	148	17	165	176	25	201

YEAR-TO-DATE
1985 PRODUCT MIX

	JAN-FEB SHIPMENTS			JAN-FEB PRODUCTION		
	SINGLE-SECTION	MULTI-SECTION	TOTAL SHIPMENTS	SINGLE-SECTION	MULTI-SECTION	TOTAL PRODUCTION
WEST NORTH CENTRAL	991	255	1,246	1,104	318	1,422
	80%	20%	100%	78%	22%	100%
IOWA *	38	7	45	*	*	*
KANSAS	229	58	287	517	99	616
MINNESOTA	146	27	173	255	48	303
MISSOURI	429	107	536	107	52	159
NEBRASKA	45	21	66	225	119	344
NORTH DAKOTA	44	18	62	0	0	0
SOUTH DAKOTA *	60	17	77	*	*	*
SOUTH ATLANTIC	9,338	6,049	15,387	9,408	6,382	15,790
	61%	39%	100%	60%	40%	100%
DELAWARE	302	72	374	0	0	0
FLORIDA	2,291	2,906	5,197	1,285	2,076	3,361
GEORGIA	1,760	1,316	3,076	4,100	3,352	7,452
MARYLAND *	84	15	99	*	*	*
NORTH CAROLINA	2,599	886	3,485	3,511	923	4,434
SOUTH CAROLINA *	1,470	666	2,136	*	*	*
VIRGINIA	621	130	751	512	31	543
WEST VIRGINIA	211	58	269	0	0	0
SOUTH CENTRAL	8,832	1,940	10,772	9,837	1,852	11,689
	82%	18%	100%	84%	16%	100%
ALABAMA	1,198	328	1,526	2,783	250	3,033
ARKANSAS	504	79	583	256	23	279
KENTUCKY *	411	102	513	*	*	*
LOUISIANA	1,174	58	1,232	218	24	242
MISSISSIPPI	558	75	633	1,021	2	1,023
OKLAHOMA	632	107	739	72	20	92
TENNESSEE	594	208	802	1,130	372	1,502
TEXAS	3,761	983	4,744	4,357	1,161	5,518
MOUNTAIN	1,410	1,062	2,472	762	752	1,514
	57%	43%	100%	50%	50%	100%
ARIZONA	554	441	995	498	337	835
COLORADO	65	91	156	49	77	126
IDAHO	87	96	183	215	338	553
MONTANA *	67	44	111	*	*	*
NEVADA	59	156	215	0	0	0
NEW MEXICO	466	127	593	0	0	0
UTAH *	57	62	119	*	*	*
WYOMING *	55	45	100	*	*	*
PACIFIC	552	1,992	2,544	671	2,127	2,798
	22%	78%	100%	24%	76%	100%
CALIFORNIA	297	1,207	1,504	419	1,428	1,847
OREGON	62	254	316	220	580	800
WASHINGTON	193	531	724	32	119	151

YEAR-TO-DATE
1985 PRODUCT MIX

	JAN-FEB SHIPMENTS			JAN-FEB PRODUCTION		
	SINGLE-SECTION	MULTI-SECTION	TOTAL SHIPMENTS	SINGLE-SECTION	MULTI-SECTION	TOTAL PRODUCTION
ALASKA *	6	10	16	*	*	*
HAWAII	0	0	0	0	0	0
D.C. & U.S. TERR.	0	0	0	0	0	0
SUB TOTAL U.S.	24,247 67%	12,128 33%	36,375 100%	25,346 67%	12,328 33%	37,674 100%
GOVT. & EXPORT	0	0	0			
CUMULATIVE BEGINNING INVENTORY	1,329	362	1,691			
OTHER (CANADA)				0	0	0
STATES WITH*				384	175	559
TOTAL	25,576 67%	12,490 33%	38,066 100%	25,730 67%	12,503 33%	38,233 100%

NOTE: FINAL 1984 PRODUCT MIX FOR TOTAL U.S. WAS 29% AND 71% FOR MULTI SECTION AND SINGLE-SECTION HOMES RESPECTIVELY

SHIPMENTS OF MOBILE/MANUFACTURED HOMES BY STATE
RANKED FROM HIGHEST TO LOWEST
FEBRUARY 1985

STATE	TOTAL SHIP-MENTS	% OF TOTAL	RANK	SINGLE SECTN SHPMNTS	% OF TOTAL	RANK	MULTI SECTN SHPMNTS	% OF TOTAL	RANK
FLORIDA	2,593	13.8%	1	1,197	9.4%	3	1,396	23.1%	1
TEXAS	2,387	12.7%	2	1,906	15.0%	1	481	7.9%	4
NORTH CAROLINA	1,743	9.3%	3	1,312	10.3%	2	431	7.1%	5
GEORGIA	1,537	8.2%	4	895	7.1%	4	642	10.6%	2
SOUTH CAROLINA	1,101	5.9%	5	779	6.1%	5	322	5.3%	6
ALABAMA	798	4.3%	6	638	5.0%	6	160	2.6%	9
CALIFORNIA	744	4.0%	7	142	1.1%	24	602	9.9%	3
LOUISIANA	608	3.2%	8	569	4.5%	7	39	0.6%	29
ARIZONA	468	2.5%	9	271	2.1%	14	197	3.3%	8
TENNESSEE	409	2.2%	10	304	2.4%	11	105	1.7%	11
WASHINGTON	383	2.0%	11	79	0.6%	29	304	5.0%	7
MICHIGAN	381	2.0%	12	302	2.4%	12	79	1.3%	13
VIRGINIA	381	2.0%	13	325	2.6%	8	56	0.9%	21
OKLAHOMA	373	2.0%	14	319	2.5%	9	54	0.9%	22
MISSISSIPPI	356	1.9%	15	307	2.4%	10	49	0.8%	23
NEW YORK	347	1.9%	16	280	2.2%	13	67	1.1%	16
OHIO	337	1.8%	17	266	2.1%	16	71	1.2%	14
NEW MEXICO	314	1.7%	18	249	2.0%	17	65	1.1%	17
MISSOURI	310	1.7%	19	240	1.9%	19	70	1.2%	15
ARKANSAS	306	1.6%	20	267	2.1%	15	39	0.6%	27
PENNSYLVANIA	303	1.6%	21	246	1.9%	18	57	0.9%	19
KENTUCKY	278	1.5%	22	231	1.8%	20	47	0.8%	24
DELAWARE	234	1.2%	23	197	1.6%	21	37	0.6%	30
INDIANA	231	1.2%	24	175	1.4%	23	56	0.9%	20
ILLINOIS	223	1.2%	25	182	1.4%	22	41	0.7%	25
KANSAS	168	0.9%	26	129	1.0%	25	39	0.6%	28
OREGON	159	0.8%	27	24	0.2%	42	135	2.2%	10
WEST VIRGINIA	145	0.8%	28	113	0.9%	26	32	0.5%	31
NEVADA	122	0.7%	29	34	0.3%	37	88	1.5%	12
MINNESOTA	110	0.6%	30	89	0.7%	28	21	0.3%	33
WISCONSIN	107	0.6%	31	99	0.8%	27	8	0.1%	42
COLORADO	92	0.5%	32	35	0.3%	34	57	0.9%	18
IDAHO	75	0.4%	33	35	0.3%	35	40	0.7%	26
MAINE	69	0.4%	34	68	0.5%	30	1	0.0%	49
UTAH	58	0.3%	35	28	0.2%	39	30	0.5%	32
WYOMING	53	0.3%	36	32	0.3%	38	21	0.3%	34
MONTANA	52	0.3%	37	34	0.3%	36	18	0.3%	35
SOUTH DAKOTA	52	0.3%	38	39	0.3%	33	13	0.2%	38
MARYLAND	50	0.3%	39	44	0.3%	31	6	0.1%	43
NEW HAMPSHIRE	47	0.3%	40	43	0.3%	32	4	0.1%	45
NORTH DAKOTA	40	0.2%	41	27	0.2%	41	13	0.2%	37
NEBRASKA	37	0.2%	42	27	0.2%	40	10	0.2%	40
NEW JERSEY	34	0.2%	43	22	0.2%	43	12	0.2%	39
MASSACHUSETTS	32	0.2%	44	16	0.1%	46	16	0.3%	36
IOWA	25	0.1%	45	20	0.2%	44	5	0.1%	44
CONNECTICUT	18	0.1%	46	16	0.1%	45	2	0.0%	46
VERMONT	18	0.1%	47	16	0.1%	47	2	0.0%	48
ALASKA	13	0.1%	48	4	0.0%	49	9	0.1%	41
RHODE ISLAND	12	0.1%	49	10	0.1%	48	2	0.0%	47
	18,733	100.0%		12,682	100.0%		6,051	100.0%	

DOES NOT INCLUDE DESTINATION PENDING (BEGINNING INVENTORY)
PERCENTAGES MAY NOT ADD TO 100% BECAUSE OF ROUNDING